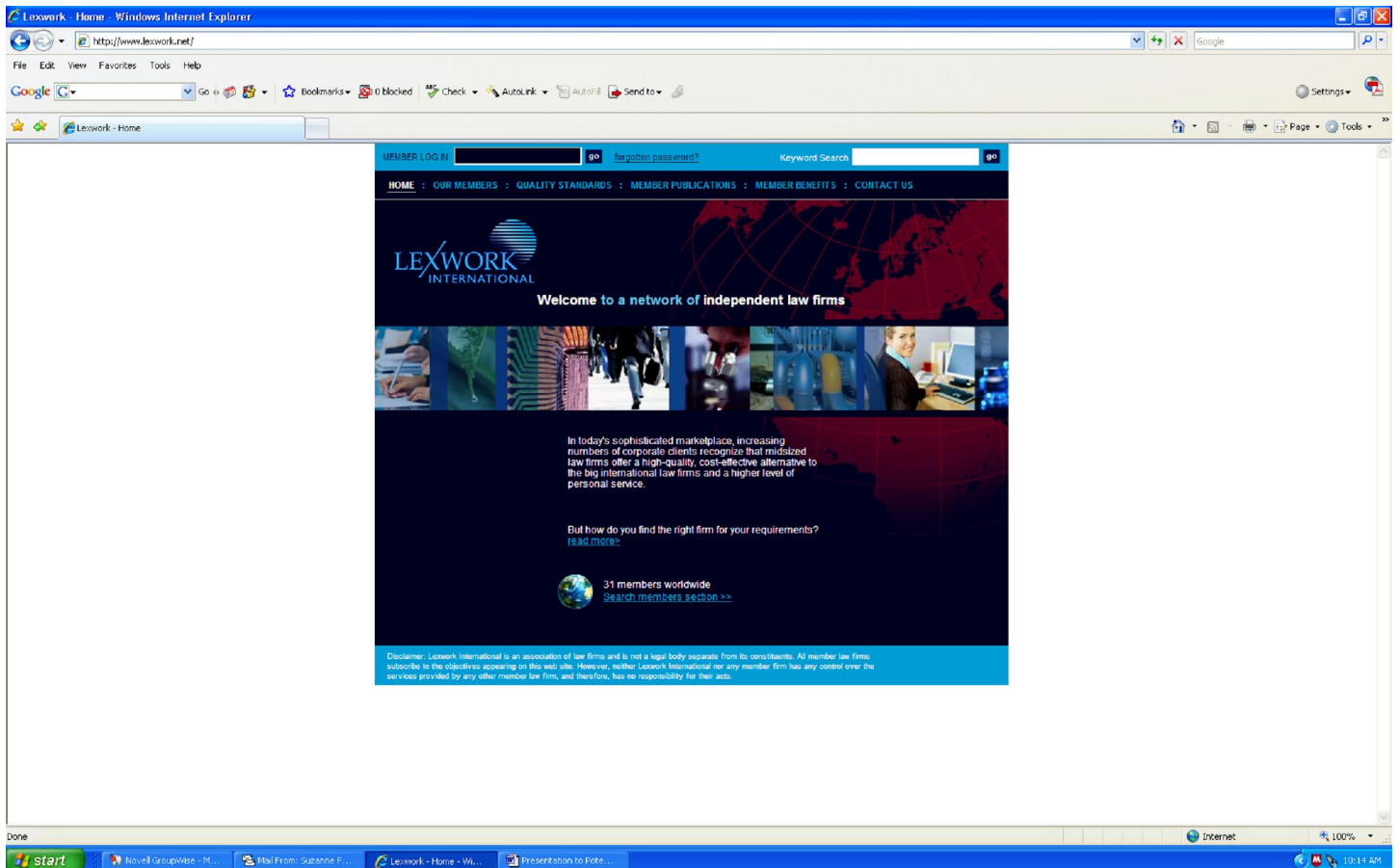


Lexwork International – A General Overview

(Developed for NA Expansion Only)

1. START AT THE HOME PAGE – www.lexwork.net



A Brief History of the Network

In 1992 Great Lakes Law was established as a strategic alliance between a group of six independent U.S. and Canadian law firms. The goal of the alliance was to provide for the legal needs of their clients in other jurisdictions, and on both sides of the U.S. and Canadian border.

Over the next eight years, Great Lakes Law grew to include other geographic areas in both Canada and the U.S. The law firms who were approached to become new members were all of similar size, and could offer high-quality, cost-effective legal services, with a high level of

personal service. A Governing Board was established and the network began having monthly conference calls, as well as an in-person meeting each year.

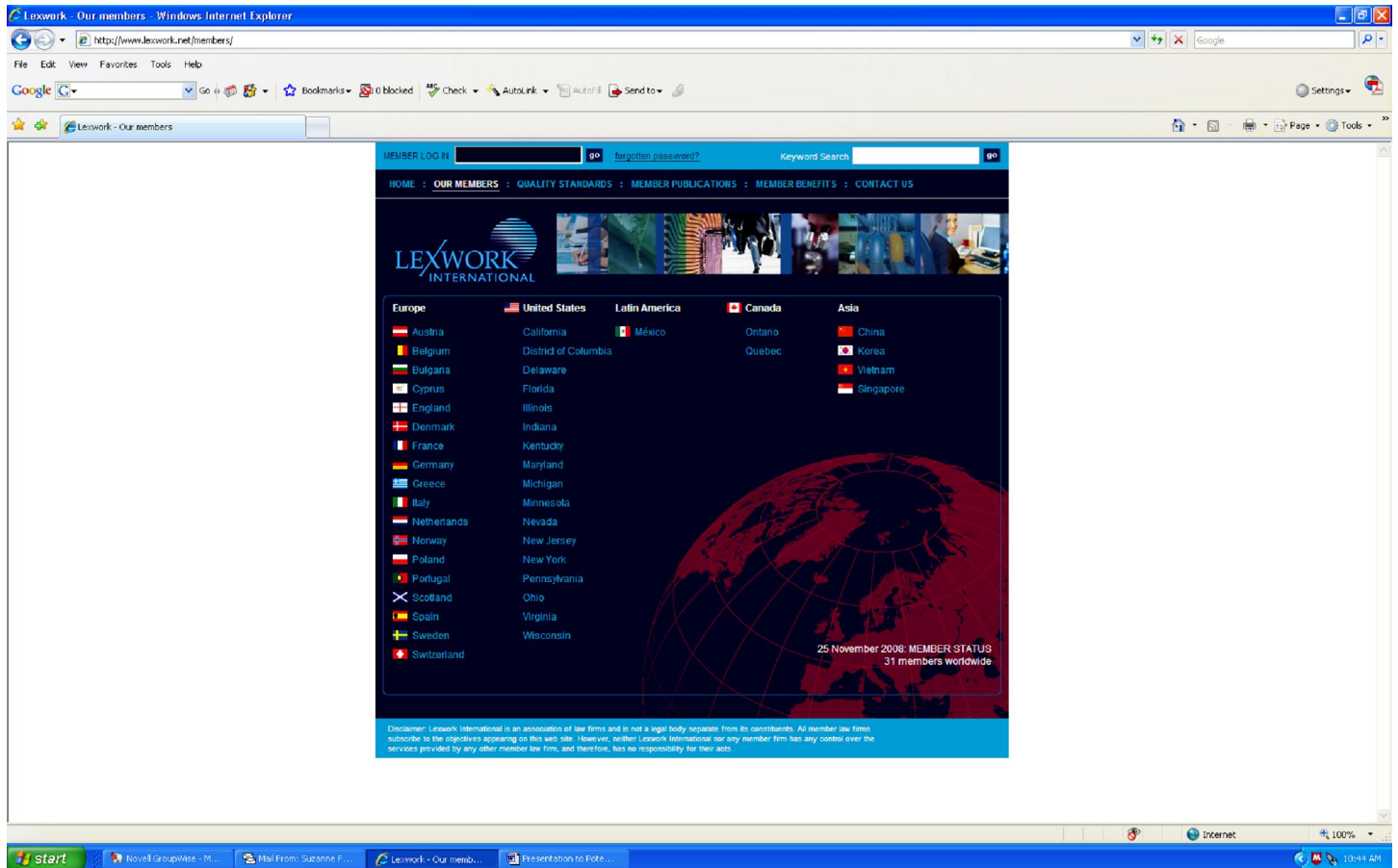
Driven by the growing global economy, in 2004, officials from Lexwork International, a similar organization in Europe, approached the Great Lakes Law Governing board about a potential alliance with their group. The two groups met and after a number of conference calls and in-person meetings, developed a formal alliance – with Great Lakes Law changing its name to Lexwork International.

Today, Lexwork International is an association of midsized independent law firms in major cities located across Europe, North America, Latin America, and Asia. Each member firm provides all of the normal services required by corporate clients, within its own jurisdiction. Member firms also combine to provide effective support for cross-border and cross-jurisdiction transactions, as needed.

Our member firms all practice independently and are not bound to refer work to each other. They do, however, all cooperate as members of Lex work International with a view to obtaining the benefits that come from membership, for their firms and their clients.

At a time when legal services are becoming more expensive and less personal, the members of Lexwork International remain committed to providing their clients with high-quality, partner-led service at reasonable prices.

2. CLICK TO "OUR MEMBERS"



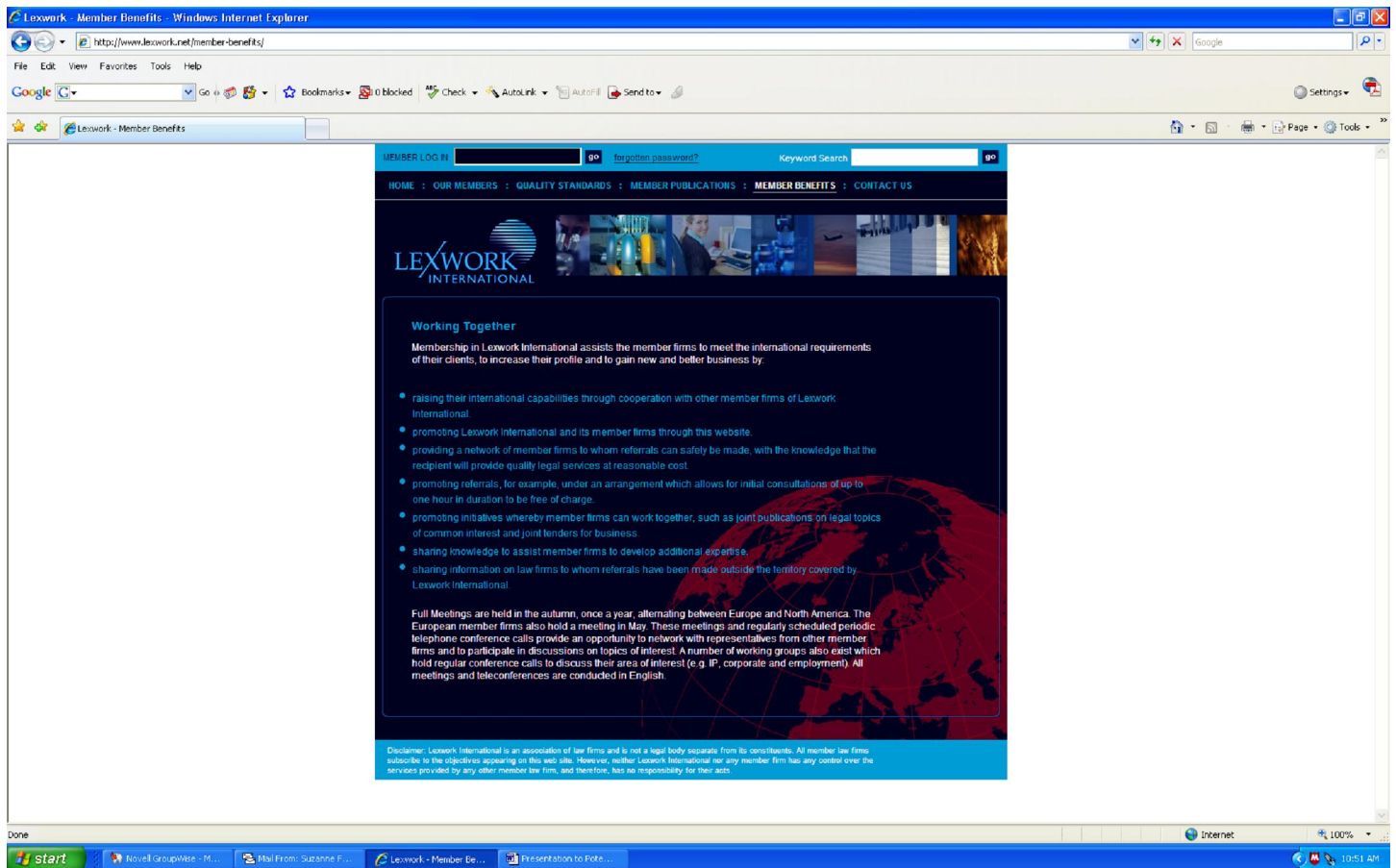
[Click on a couple of member firms, demonstrating easy access to contact information, as well as Google maps.]

Network Expansion Strategy

Based on the growing needs of our clients, Lexwork International is continually considering new geographic regions for expansion, and as such, the network continues to grow.

Both the European and North American groups have their own expansion committees. In addition, during our annual Governing Board meeting, we discuss as a whole what the most desirable geographic targets should be.

3. CLICK TO "MEMBER BENEFITS"



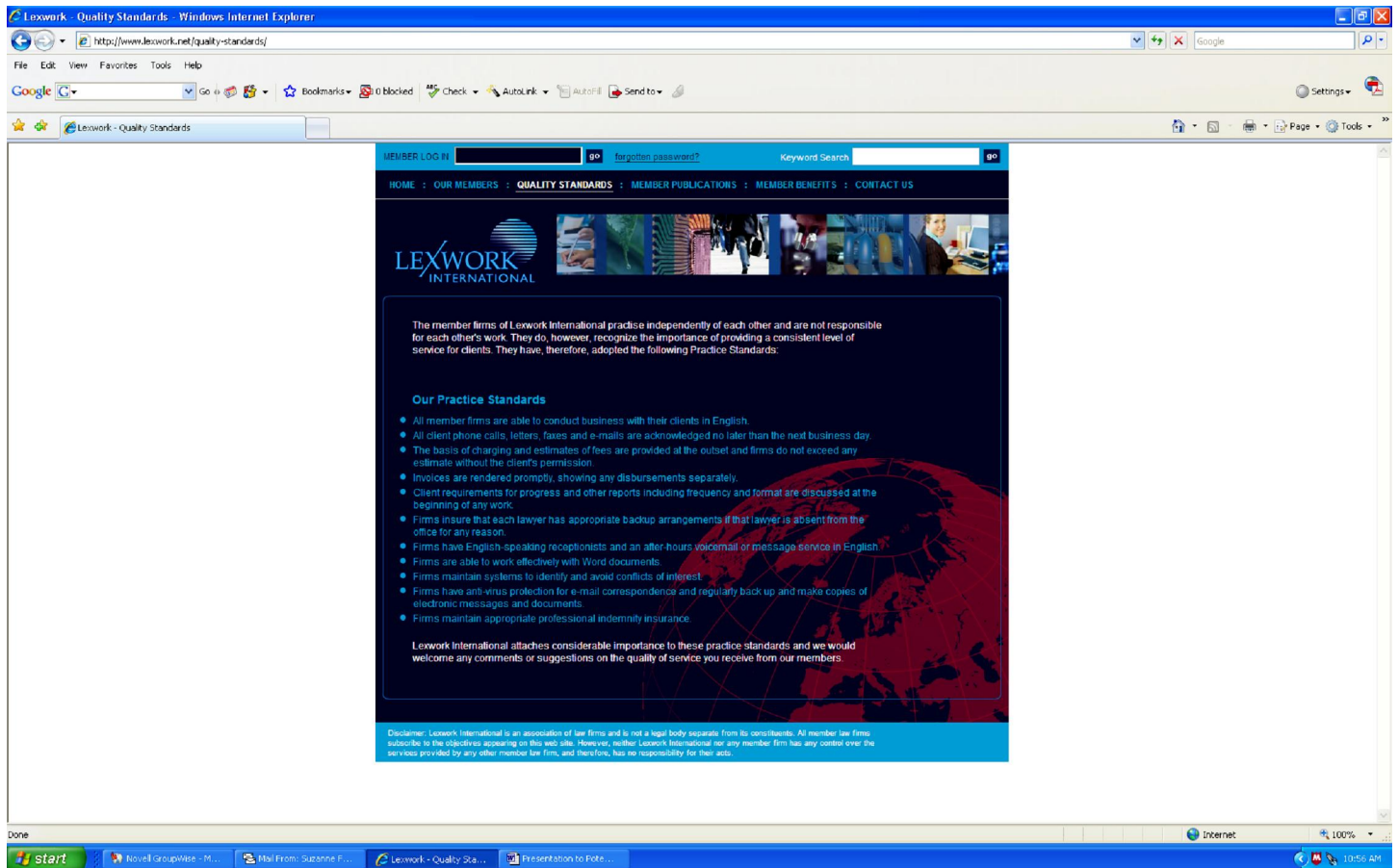
Membership in Lexwork International assists member firms in meeting the international requirements of their clients, increasing their firm's profile, and gaining new and better business by:

- **raising their international capabilities** through cooperation with other member firms of Lexwork International
- promoting Lexwork International and its member firms through this Web site
- providing a network of member firms to whom **referrals can safely be made**, with the knowledge that the recipient will provide quality legal services at **reasonable cost**.
- promoting initiatives whereby **member firms can work together**, such as joint publications on legal topics of common interest, joint events, and joint tenders for business.
- **sharing knowledge in a non competitive environment**, allowing member firms to develop additional expertise.

Full Governing Board meetings with all Lexwork International member representatives are held in person once a year, in the autumn, alternating between Europe and North America. The European member firms also hold a meeting in May. These meetings and **regularly scheduled telephone conference calls** provide an opportunity to network with representatives from other member firms and to participate in discussions on topics of interest.

A number of working/practice groups also exist, holding regular conference calls to discuss their area of interest (e.g. IP, corporate, and employment). Some groups opt to hold occasional in-person meetings as well. All meetings and teleconferences are conducted in English.

4. CLICK TO "QUALITY STANDARDS"



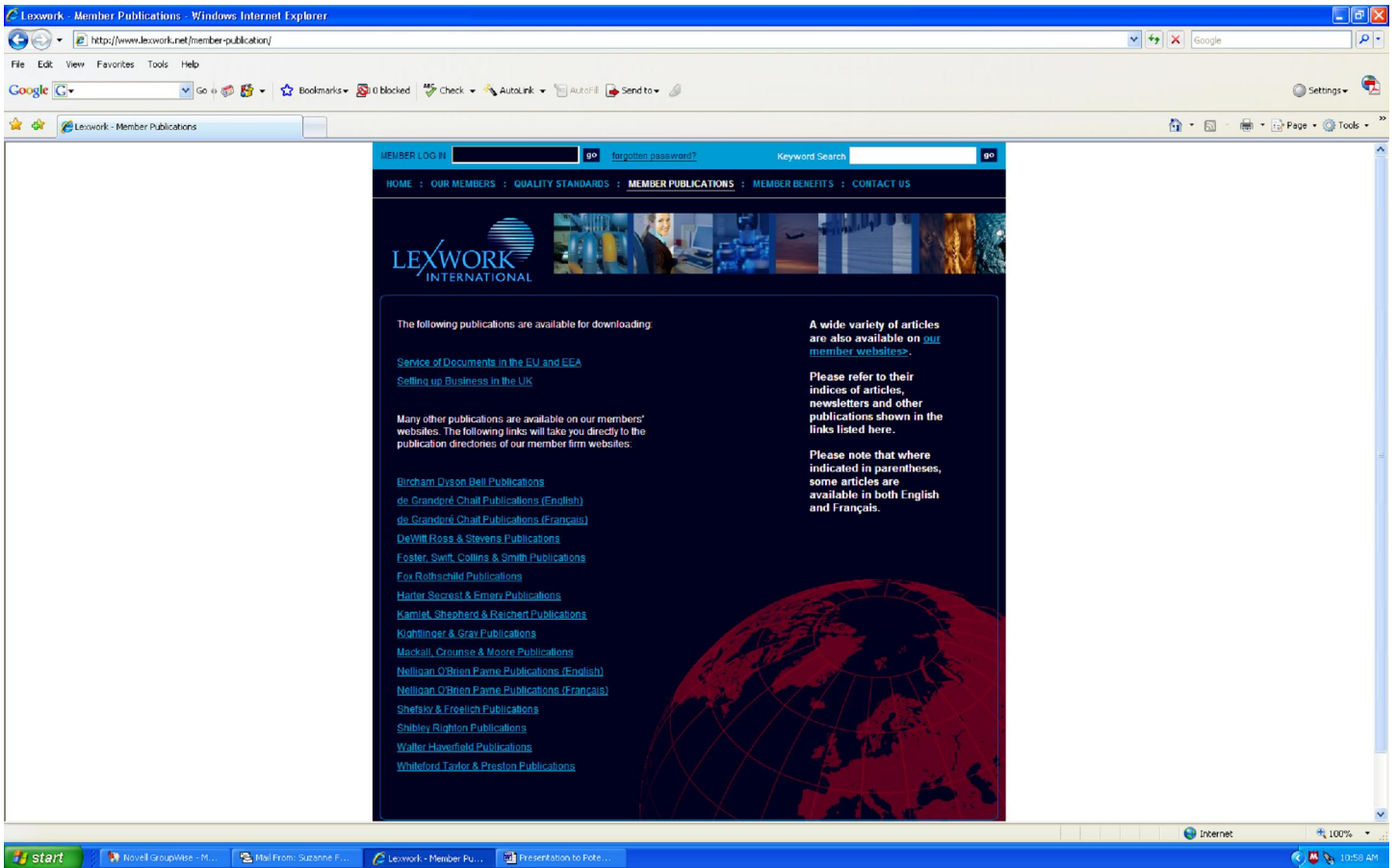
The member firms of Lexwork International practise independently of one another and are not responsible for one another's work. We do, however, recognize the importance of providing a consistent level of service to clients.

We have, therefore, adopted the following Practice Standards:

- All member firms are able to conduct business with their clients in English.
- All client phone calls, letters, faxes, and e-mail messages are acknowledged no later than the next business day.
- Firms provide billing arrangements and estimates of fees at the outset, and do not exceed any estimate without the client's approval.
- Invoices are rendered promptly, showing any disbursements separately.
- Client requirements for progress and other reports, including frequency and format, are discussed at the start of any matter.

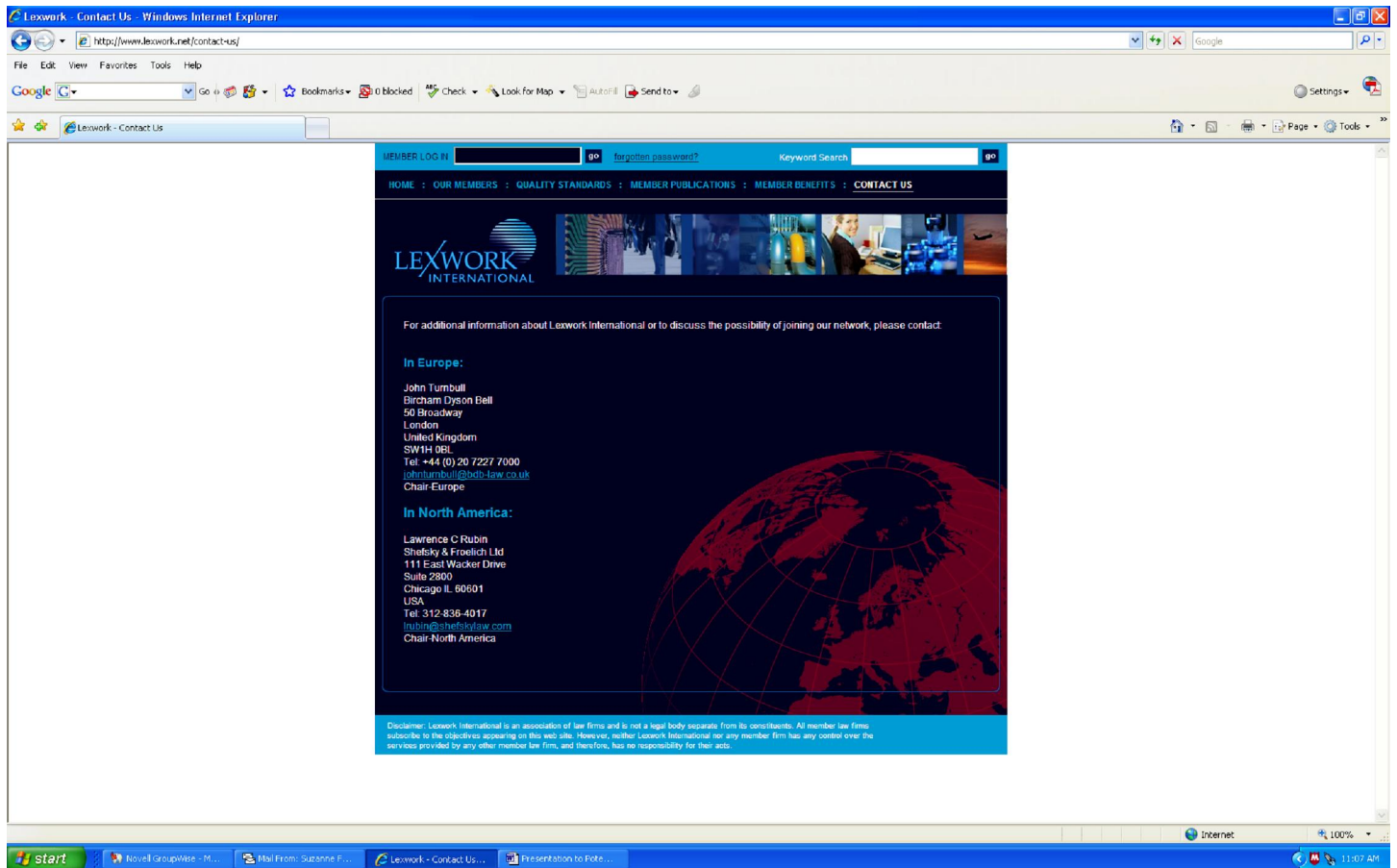
- Firms ensure that each lawyer has appropriate backup arrangements if that lawyer is absent from the office for any reason.
- Firms have English-speaking receptionists and an after-hours voicemail or message service in English.
- Firms are able to work effectively with Word documents.
- Firms maintain systems to identify and avoid conflicts of interest.
- Firms have anti-virus protection for e-mail correspondence and regularly back up and make copies of electronic messages and documents.
- Firms maintain appropriate professional indemnity insurance.

5. CLICK TO "MEMBER PUBLICATIONS"



[Click on a couple of member firms, demonstrating links to their respective Web sites.]

6. CLICK TO "CONTACT US"

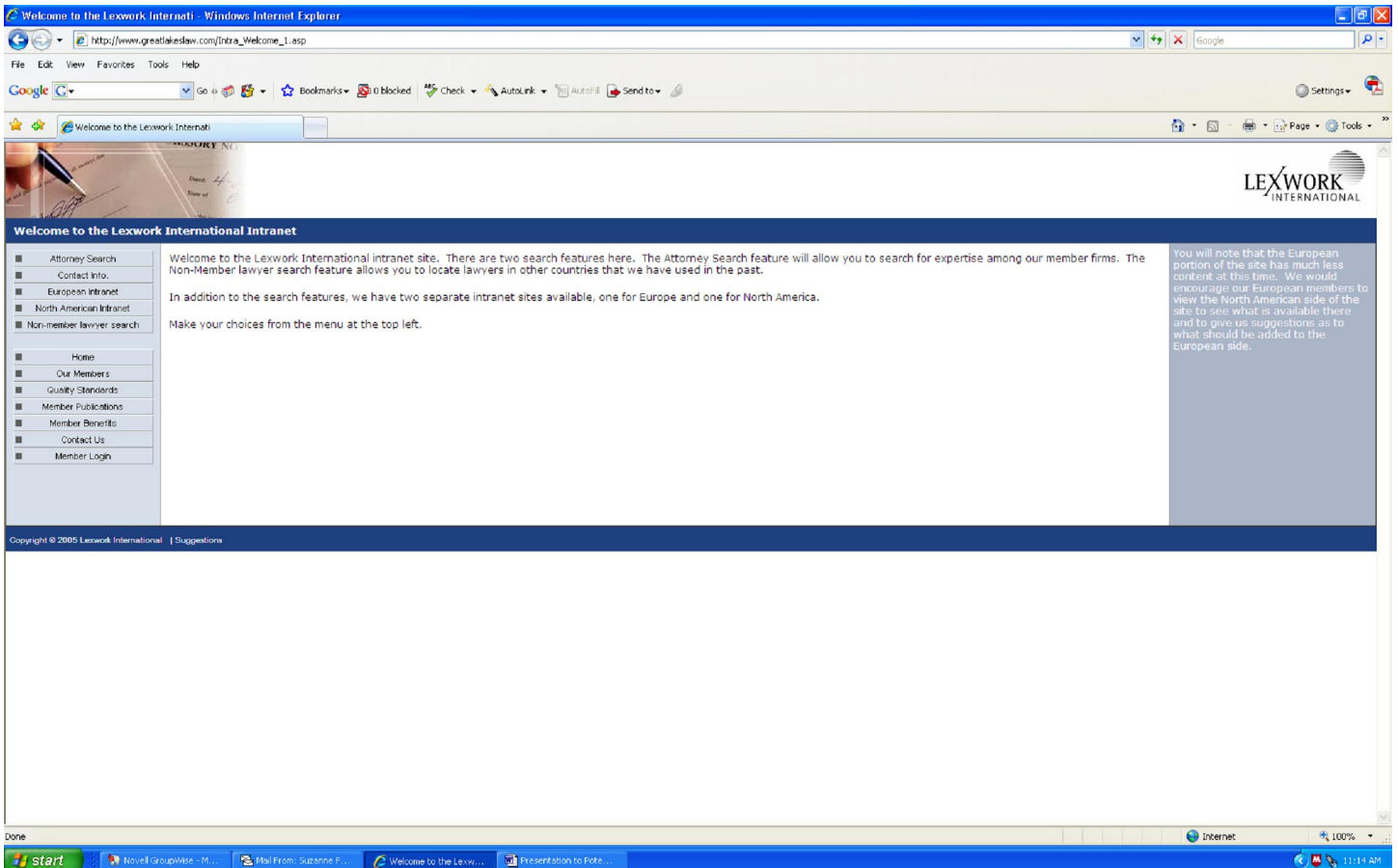


To ensure prompt and easy access from our Web site to both the European and North America governing boards, we have listed the names and coordinates of both board chairs.

7. GO TO MEMBER "LOGIN" AND TYPE IN THE FOLLOWING PASSWORD:

password@shiefskylaw.com

(Given that this password will show up on the screen to all those at the presentation, to maintain confidentiality of our "internal" website, this password should be deleted by Bob Lee after each presentation, and a new one added as needed.)



[It would be useful to click through on a couple of the menu items listed above.]

8. A NOTE ABOUT HOW OUR REFERRALS WORK

How to find the appropriate law firm/lawyer

- You can use the Lexwork Web site to contact the appropriate lawyer.
- You can send an e-mail to either all members of the European Governing Board, or to all members of the North America Governing Board; we have group e-mail addresses for this purpose.
- It is usually a good idea to provide a short description of the legal issue.
- It has been my experience that in less than 24 hours, you will have found an appropriate lawyer to handle the problem.
- If you are seeking a referral for a geographic region that is outside our current jurisdictions, in most cases our member firms will be able to recommend an appropriate lawyer/law firm.
- Each member firm endeavors to track the referrals received from Lexwork International members, and a summary report for all members is created annually.

9. QUESTIONS?