

December 2011

### In this issue:

- Focus on: Sherin and Lodgen LLP
- LexBites: Member News Bites

### Featured Member Firm:

**SHERIN  
AND  
LODGEN**

*Leading corporations and individuals throughout New England and beyond rely on Sherin and Lodgen LLP to handle sophisticated transactions, difficult litigation and complex regulatory issues in real estate, litigation, and business law.*

*Our size and client focus set us apart. With nearly 50 attorneys, we're large enough to handle big, complicated problems while small enough to provide responsive, senior-level attention to every matter. Clients receive sophisticated analysis and effective, efficient and focused representation. We provide this high level of service by developing an in-depth understanding of our clients' business issues, concerns and goals, as well as emerging industry trends.*

[www.sherin.com](http://www.sherin.com)

### Practice Area Overview: Business Law, Real Estate and Finance, Litigation

Sherin and Lodgen, founded in 1945, operates through three departments – Real Estate and Finance, Litigation, and Business Law. By design, Sherin and Lodgen is not a general practice firm offering all things to all clients. Instead, Sherin and Lodgen focuses on what it does best - recruit talented, experienced attorneys in those practice areas.

#### **Business Law**

Sherin and Lodgen represents a diverse group of clients for all kinds of business needs, from start-up to sale. These include businesses involved in: Manufacturing, Technology, Real estate, Energy, Oil, Non-profit, Construction, Retail, Healthcare, Financial services, Internet, and many other industries.

We're especially deep in the areas of closely-held businesses, nonprofits, franchise and tax. Our attorneys work closely with our clients, establishing long-term relationships with an emphasis on personal service and an understanding of our clients' business and legal needs. Our capabilities include: Commercial lending, Contracts and licensing, Distribution, Employment, Employment discrimination, Executive compensation, Franchise, Intellectual property (copyright, internet law, licensing, trademarks), Joint ventures, Mergers and acquisitions, Ownership structure, Private placements, Real estate, Sales of assets and stock, Shareholder buy-outs, Start-ups and Tax.

We pride ourselves on helping clients clearly understand the issues of any particular transaction, offering practical, results-oriented advice and representation.

**Real Estate and Finance**

There are two compelling reasons why leading real estate developers throughout New England seek Sherin and Lodgen's counsel, 1) We have significant, first-hand knowledge of the complex legal issues affecting real estate development. These include permitting, construction, financing, leasing and environmental. And 2) We're skilled in each of these areas. Sherin and Lodgen has a large and highly regarded real estate department, able to match the right lawyer or combination of lawyers with each assignment. Our goal for every development project in which we're involved is to efficiently and effectively meet the client's needs.

Sherin and Lodgen's real estate development attorneys have proven themselves under fire. Our team has the sophisticated legal knowledge, business acumen and practical experience it takes to close. We're able to ensure that all the various components of a real estate development project are achieved in an efficient, time-sensitive and cost-effective manner. This is true regardless of the assignment, whether it is a small residential development, a complicated mixed-use project, a multi-tenant retail development, or a large power plant.

**Litigation**

Sherin and Lodgen's litigation attorneys are first and foremost trial lawyers. We bring years of courtroom experience to any dispute, having successfully represented major businesses in complex commercial litigation throughout the country. Our litigation practice encompasses a

wide variety of complex matters. These include securities litigation, product liability claims, employment claims, insurance coverage disputes, intellectual property litigation and professional liability litigation. Clients turn to us for difficult cases in a variety of venues. We represent clients in a wide variety of industries, including publicly traded and privately held businesses, before state and federal courts, juries and judges, arbitration panels and state and federal administrative agencies, and United States Courts of Appeals, state appellate courts and administrative appeals boards. As a result, we offer years of battle-hardened litigation experience, including: Complex Contract Claims, Construction Claims, Commercial Disputes, Business Torts, Business Disputes and Close Corporations. In short, our attorneys represent our clients wherever and whenever our clients' disputes need resolution.

**In the News**

Four Sherin and Lodgen attorneys were selected for inclusion in the Best Lawyers in America 2012: [Peter Friedenber](#), [Richard J. Kaitz](#), [Robert J. Muldoon, Jr.](#) and [Ronald W. Ruth](#).



Contact Sherin and Lodgen LLP for real estate law, business law and litigation.  
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**SHERIN AND LODGEN**

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**Committee Meeting Schedule**

**BANKRUPTCY**  
 Chair: Carl Dyczek  
 cdyczek@walterhav.com

**BUSINESS**  
*Monthly and in person annually*  
 Chair: Douglas D. Morris  
 ddm@aterwynne.com

**CONSTRUCTION**  
 Chair: Ronald L. Williams  
 rwilliams@foxrothschild.com

**EMPLOYMENT**  
*Bi-monthly*  
 Chair: Kevin C. McCormick  
 kmccormick@wtplaw.com

**COO/CFO**  
*As needed*  
 Chair: Mark Gargiulo  
 mgargiulo@lrlaw.com

**HEALTH CARE**  
*Bi-monthly*  
 Chair: Amy S. Leopard  
 aleopard@walterhav.com

**INFORMATION SYSTEMS MANAGEMENT**  
*As needed*  
 Chair: Brice Duffy  
 bpd@mcmlaw.com

**INTELLECTUAL PROPERTY**  
*Bi-monthly and in person annually*  
 Chair: Stephen B. Salai  
 ssalai@hselaw.com

**MANAGING PARTNERS**  
*In person annually*  
 Chair: Mark Silow  
 msilow@foxrothschild.com

**MARKETING**  
*Monthly and in person annually*  
 Chair: Jay Quinn  
 jquinn@hselaw.com

**REAL ESTATE**  
*TBD*  
 Chair: Michael J. Kornacki  
 mkornacki@foxrothschild.com

Visit [www.lexwork.net](http://www.lexwork.net) for a list of member firms and locations.

## Our newest member:

### Bichara, Barata & Costa Advogados:

We celebrate our tenth anniversary this November.

In 2001 we were ten people, five of them lawyers, working in a single office in Rio de Janeiro.

Today we are more than 140 lawyers and 370 staff members overall. We are in Rio de Janeiro, São Paulo, Brasília, Belo Horizonte, Vitória and Volta Redonda, and we have alliances with renowned law firms in Brazil and abroad. Over these ten years, the firm and its partners have received many national and international awards. To celebrate this extraordinary growth, one of the greatest of any Brazilian law firm in the past decade, as well as our 10 years, we have adopted a new visual identity, aligned with the permanent pursue of modernity and actualization.

We thank our clients – from the oldest, who continue following us along these 10 years, to the new ones - for recognizing our permanent effort to provide the highest quality legal services in the various areas of business law, and for the confidence they always had in our professionals.

#### ***Bichara, Barata & Costa receives international award***

Last September, **Bichara, Barata, Costa & Rocha Advogados** has received the “Brazil Tax Disputes Firm of the Year” award from International Tax Review, a prestigious international magazine dedicated since 1990 to analyzing tax themes, and considered a leading reference by Tax Law practitioners.

Finalists in each category were chosen through a survey among executives and consultants in the tax area in 50 countries. In the “Brazil Tax Disputes Firm of the Year” category, our firm competed with four other finalists.

The award was delivered to the partners **Luiz Gustavo Bichara** and **Manuella Vasconcelos Falcão** at a ceremony held at the Waldorf Astoria Hotel in New York.

#### ***Bichara, Barata & Costa Advogados is once again highlighted in Chambers and Partners Latin America***

For the third straight year Chambers and Partners – Latin America<sup>(1)</sup> has highlighted Bichara, Barata & Costa (described as “one of the fastest-growing firms in the country”) in the ranking of the best law offices in Latin America, in five practice areas: Tax, Labor, Corporate/M&A, Environmental and International Trade.

The partners and other lawyers in these areas were also praised for their excellence: Luiz Gustavo Bichara (“... entrepreneurial and business-minded tax lawyer... praised for well-honed technical expertise”); João Pedro Eyer Povoá (“clients value his experience and fine technical skills, together with swiftness in responding and availability”); Antonio Augusto Reis (“stands out for his technical quality”); Carol Monteiro de Carvalho (“is respected for her dexterity”); Felipe de Freitas Ramos (“a decade of national and international experience”); and Sandro Machado dos Reis (“a firm favourite with clients”).

To receive such recognition from this important year-book is reason for pride among every member of the firm and inspiration for us to strive even harder to provide excellent legal services to our clients

<sup>(1)</sup> Chambers and Partners is an annual publication specialized in ranking law firms and lawyers in different categories, based on surveys among clients. Besides the Chambers Global edition, there are regional yearbooks (United Kingdom, Europe, United States, Asia and Latin America). This publication is considered one of the world’s most reliable sources of information for decisions on contracting legal services and it widely recognized for its independence and accuracy.

### Fox Rothschild LLP:

Attorneys in the international law practice of Fox Rothschild LLP continue to serve as leading liaisons for the U.S.-China business community. Paul Edelberg, a partner in the firm’s Stamford (CT) office, was recently appointed president of the Connecticut China Council. Founded in 1986, the Council oversees the relationship between Connecticut and Shandong Province, its sister province in China. Throughout the years, Connecticut and Shandong Province have forged business, cultural and government ties that have made business delegations, cultural exchanges, student exchanges and connections between Connecticut companies and individuals with counterparts in Shandong Province possible. Earlier this year the Council, in cooperation with the Connecticut Department of Economic and Community Development and the U.S. Department of Commerce, led a delegation of Connecticut companies to Shandong Province to further Connecticut exports. Paul, who has been a member of the Council since 2002, said the Council plans to expand its scope to provide a venue for

Connecticut companies that do business with China. It will promote business relationships between Connecticut companies and those in China, including exporting, importing and foreign direct investment. The venue will provide access to resources and educational programs and will advocate on behalf of the Connecticut companies.

In addition, Thomas T. Chan, a partner in firm's downtown Los Angeles office, will discuss the topics of Chinese intellectual property protection and California export to China as part of the UCLA Anderson Graduate School of Management's Anderson Forecast Conference on December 7. UCLA has been making economic forecasts regarding globalization and the U.S. economy for 60 years. The two-panel conference, often attended by academics, top business executives and government representatives, will focus on the Chinese economic outlook and its intellectual property protection. Tom is a well-respected and internationally known lawyer and mediator who has engaged in precedent-setting work in intellectual property law and China trade. He has testified at U.S. Congressional and administrative hearings on reducing trade barriers and protecting intellectual property and was appointed by the U.S. Secretary of Commerce and the U.S. Trade Representative to serve on the Industry Sector Advisory Committee, where he advised the United States on trade policies during the Reagan and senior Bush administrations.

### Nelligan O'Brien Payne LLP

You are invited our INTA Cocktail Party in 2012  
Monday, May 7, Washington, DC

Join Nelligan O'Brien Payne and UK firm Bircham Dyson Bell at the 2012 International Trademark Association's (INTA) Annual Meeting. INTA is considered to be the largest meeting of the international trademark commu-

nity, with over 130 countries attending. For the past several years, Nelligan O'Brien Payne and Bircham Dyson Bell have hosted a joint cocktail party during INTA. If you cannot attend the conference, please feel free to fly in and network with the many IP professionals who attend our party. If you are interested in attending, please send a quick email to [Julie.beaucaire@nelligan.ca](mailto:Julie.beaucaire@nelligan.ca), so we can be sure to add you to our invite list.

### Looper Reed & McGraw

U.S. News/Best Lawyers Name Looper Reed Among Top Law Firms

Looper Reed & McGraw was ranked among the very best firms in the United States in the 2011 U.S. News & World Report and Best Lawyers' "Best Law Firms" rankings. Seven of the firm's practices were recognized, including the Dallas Healthcare section and the Houston Family Law section, which were ranked Tier 1. Sections ranked in Tier 2 included: Dallas - Commercial Litigation; Dallas - Energy Law; Dallas - Tax Litigation; Houston - Trusts & Estates Litigation; Houston - Trusts & Estates law.

### Foster Swift Collins & Smith PC

Foster Swift shareholder, Julie Fershtman serves as the president for the State Bar of Michigan for the 2011-2012 year. Fershtman leads an organization of over 41,500 members that works to improve the administration of justice, promotes the legal profession, and builds public understanding of our legal system. Ms. Fershtman has been involved in State Bar work for over two decades and has served on many of its committees and groups. Fershtman concentrates her law practice in the areas of general insurance defense, insurance coverage, business litigation, premises liability, and sporting and recreational liability. Her clients range from major insurance companies and businesses to individuals. In addition, she is considered to be one of the nation's leading practitioners in equine law.

### The Lexwork Geographic Reach

<b>North America</b>	Indiana	New York	Virginia	<b>Europe</b>	Germany	Portugal	<b>Asia</b>
California	Kentucky	Ohio	Washington	Austria	Greece	Scotland	China
Connecticut	Maryland	Ontario	Wisconsin	Belgium	Hungary	Spain	India
District of Columbia	Massachusetts	Oregon		Bulgaria	Ireland	Sweden	Singapore
Delaware	Michigan	Pennsylvania	<b>South America</b>	Cyprus	Italy	Switzerland	Vietnam
Florida	Minnesota	Quebec	Brazil	Denmark	Netherlands		
Illinois	Nevada	Texas	Mexico	England	Norway		
	New Jersey	Utah	Uruguay	France	Poland		