

August 2007

The LEXWORK NORTH AMERICA newsletter is produced monthly except during the summer. Each issue features a description of one Lexwork member firm, as well as an article written by that firm. We hope this newsletter will provide our members with the opportunity to learn more about each other and will promote practice group participation across the continent.

Featured Firm Member

About Nelligan O'Brien Payne LLP

Nelligan O'Brien Payne is located in Ottawa, Canada's capital city. Our founders created a legacy of integrity, professionalism and excellence that pervades our firm culture and shapes every lawyer who practises with us. These values enabled our firm to grow from a small two-partner firm in 1965, to the third largest law firm in Ottawa.

David Stout is the leader of our Business Law Group and offers a full range of business law services to organizations of every size, from entrepreneurs and not-for-profit organizations, to large international companies.

Wing Yan heads up our Intellectual Property Group and provides full IP services (including both patents and trademarks) to an international portfolio of clients.

Nelligan O'Brien Payne is acknowledged as a leading litigation firm in the National Capital Region and beyond. Allan O'Brien is the senior partner in this group and appears regularly before all levels of courts.

Debbie Bellinger leads a growing Real Estate and Development group, with an emphasis on multiple-unit urban housing projects, as well as mixed-use commercial developments.

Our Employment Law Group provides services to both employees and employers on all facets of employment law in the public and private sectors. Ainslie Benedict, a senior partner in this group, is also a member of Lexwork NA's Employment Law Group.

Nelligan O'Brien Payne also has a number of other specialized practice groups. For full details visit our Web site or contact Julie Beaucaire at 613-231-8209, julie.beaucaire@nelligan.ca

The Lexwork Advantage

Just last week, Nelligan O'Brien Payne's Intellectual Property Group submitted a response to a Request for Proposal (RFP) from a large Federal Crown Corporation, seeking the services of a law firm to create and manage a plan for the protection of its IP in Canada and internationally. We were very pleased to be able to include a section on our "numerous global contacts", made possible by membership in Lexwork International.

We are always able to locate trusted law firms QUICKLY "within" and "outside" Lexwork International's jurisdiction through our valuable Lexwork contacts, who are extremely helpful and respond to e-mails promptly. Our clients and contacts like this.

And, over the years we have built valuable business relationships with Lexwork members by assisting these firms and their clients with various legal matters.

Lexwork also provides a venue for sharing ideas and experience in a non-competitive environment – from firm management and compensation issues, to business development and retention strategies. Our lawyers are active in a number of Lexwork practice groups and benefit from the discussions that take place during the conference calls and in-person meetings.

All this culminates in being able to provide EXCEPTIONAL service to our clients and contacts with a GLOBAL reach. They are impressed with our ability to make referrals, and pleased with the work and service they receive from our members.

Think LEXWORK. We encourage you to promote this valuable network to your clients, contacts and within your firm and take advantage of the tremendous resource that 28 firms and over 1,600 lawyers across North America and Europe can provide.

Lexwork International Member Firms

North America

De Grandpré Chait LLP

Quebec

Contact: André P. Asselin
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DeWitt Ross & Stevens S.C.

Wisconsin

Contact: Brian L. Anderson
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Foster, Swift, Collins & Smith, P.C.

Michigan

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Fox Rothschild LLP

Pennsylvania, California, Delaware, Florida, Nevada, New Jersey, New York

Contact: Abraham C. Reich
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New York, Florida

Contact: Mary E. Ross
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Kamlet, Shepherd & Reichert, LLP

Colorado

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Kightlinger & Gray, LLP

Indiana

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Mackall, Crouse & Moore, PLC

Minnesota

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Nelligan O'Brien Payne LLP

Ontario (Ottawa)

Contact: Allan R. O'Brien
allan.obrien@nelligan.ca

Shefsky & Froelich Ltd.

Illinois

Contact: Lawrence C. Rubin
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Shibley Righton LLP

Ontario (Toronto)

Contact: Clayton A. Hudson
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Walter & Haverfield LLP

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Whiteford, Taylor & Preston, LLP

Maryland, Washington, DC, Virginia

Contact: Ilana Subar
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Europe

Barnert Egermann Illigasch

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Christodoulos G. Vassiliades & Co.

Crete

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Gronberg Cederlov Advokatbyrå

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Höcker

Netherlands

Contact: Marc Wolters, wolters@hrd.nl
or Martijn Uijen, uijen@hrd.nl

Kambourov & Partners

Bulgaria

Contact: Stefan Gugushev
stgugushev@kambourov.biz

Lund Elmer Sandager

Denmark

Contact: Carsten Brink
cb@lesadv.dk

Marinos, Lazaratos & Partners

Greece

Contact: Prof. Dr. Michail Marinos,
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Panos Lazaratos, plasaratos@marin-lasar-lawfirm.gr

Marx Van Ranst Vermeersch & Partners

Belgium

Contact: Peter Marx
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Osorio de Castro – Advogados

Portugal

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PPR & Partner

Germany

Contact: Dr. Theo Rauh
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Stiffler & Nater

Switzerland

Contact: Dr. Laurent Killias, laurent.killias@stn.ch
or Dr. Hans Nater, hans.nater@stn.ch

Studio Santa Maria Tristano Ziccardi

Italy

Contact: Francesco Santa Maria
fsm@studiosantamaria.com

Committee Meeting Schedule

BUSINESS

Monthly and in person annually.

Chair: Troy A. Mayne
tam@dewittross.com

CONSTRUCTION

Inaugural call: June 15, 2007

Chair: Martin Tétrault
mtetrault@dgclex.com

EMPLOYMENT

Bi-monthly

Chair: Ian D. Meklinsky
imeklinsky@foxrothschild.com

ENVIRONMENTAL

TBD

Chair: Debbie Bellinger
debbie.bellinger@nelligan.ca

HEALTH CARE

Bi-monthly

Chair Mary E. Ross
mross@hselaw.com

INFORMATION SYSTEMS MANAGEMENT

As needed

Chair: Brice Duffy
bpd@mcmlaw.com

INTELLECTUAL PROPERTY

Bi-monthly and in person annually

Chair Wing T. Yan
wing.yan@nelligan.ca

MANAGING PARTNERS

Quarterly and in person bi-annually

Chair: Timothy D. Moratzka
tdm@mcmlaw.com

MARKETING

Bi-monthly and in person annually

Chair: Marlys Hickman
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REAL ESTATE

TBD

Chair: John Waldeck
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This newsletter is produced by the Lexwork North America Marketing Group.

Questions and comments concerning its content can be directed to julie.beaucaire@nelligan.ca.